

**Breakout Session A:** 

Speakers: James Wood, Chris Parker, Bryson Garbett

Moderator: Ari Bruening





A COMBINED EVENT ADDRESSING
CESS TO OPPORTUNITY



#### THE UNIVERSITY OF UTAH

#### Kem C. Gardner POLICY INSTITUTE

## Housing Affordability Threatens Livability and Mobility

#### One in Eight Wasatch Front Households Has a Severe Housing Cost Burden\*

\*At Least 50% of Household Income Goes to Housing.

Source: HUD CHAS.

#### Percent Increase in Median Sales Price of Single **Family Homes**

(152 Metropolitan Areas)

| Metropolitan Area                       | 2005      | 2017        | % Chg. |
|---|-----------|-------------|--------|
| 1. Bismarck, ND                         | \$124,900 | \$242,300   | 94.0%  |
| 2. Austin-Round Rock, TX                | \$163,800 | \$308,000   | 88.0%  |
| 3. Salt Lake City, UT                   | \$173,900 | \$305,700   | 75.8%  |
| 4. Dallas-Fort Worth-Arlington, TX      | \$147,600 | \$255,200   | 72.9%  |
| 5. Denver-Aurora-Lakewood, CO           | \$247,100 | \$424,500   | 71.8%  |
| 6. Boulder, CO                          | \$348,400 | \$593,200   | 70.3%  |
| 7. San Antonio-New Braunfels, TX        | \$133,900 | \$222,600   | 66.2%  |
| 8. Houston-The Woodlands-Sugar Land TX  | \$143,000 | \$235,600   | 64.8%  |
| 9. San Jose-Sunnyvale-Santa Clara, CA   | \$744,500 | \$1,183,400 | 59.0%  |
| 10. Portland-Vancouver-Hillsboro, OR-WA | \$246,600 | \$389,100   | 58.9%  |
|   |           |             |        |



Source: National Association of Realtors.

#### **Utah's Housing Shortage**

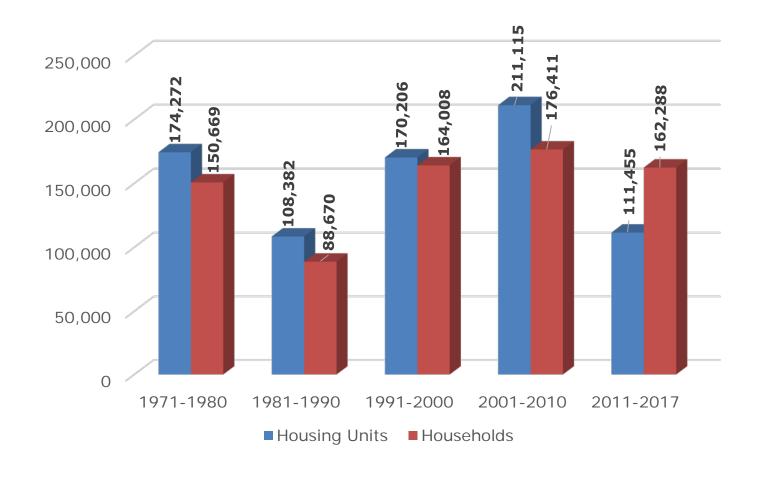
1. For the first time in over forty years the number of new households is growing faster than new housing starts.

2. In each housing market demand exceeds supply; (a) existing home market, (b) new home market, and (c) apartment market.

3. Result: housing prices are increasing and the rate of homeownership is declining.

#### **New Households Compared to New Housing Units**

For the first time in forty years the increase in households exceeds the increase in housing units.





### Supply Bottlenecks for New Residential Construction Affecting Suppy and Cost

- 1. Labor shortage.
- 2. Land cost and availability.
- 3. Local regulation.

# Paradox: Increasing Prices but High Degree of Affordability

| County    | Affordable<br>to Median<br>Inc. HH | Total Sales | %<br>Affordable |
|-----------|------------------------------------|-------------|-----------------|
| Salt Lake | 10,678                             | 17,997      | 59.3%           |
| Davis     | 4,210                              | 5,496       | 76.6%           |
| Utah      | 6,839                              | 8,817       | 77.6%           |
| Weber     | 3,703                              | 4,694       | 78.9%           |

Source: UtahRealEstate.com

# But for 40% of all Households Housing Affordability Serious Threat

|            | 80% AMI  | Households<br>at 80% AMI | Households<br>With Severe<br>Cost Burden |     |
|------------|----------|--------------------------|--|-----|
| Salt Lake  | \$54,932 | 142,275                  | 43,960                                   | 31% |
| Utah       | \$55,839 | 54,610                   | 17,695                                   | 32% |
| Davis      | \$61,524 | 33,975                   | 8,405                                    | 25% |
| Weber      | \$50,526 | 37,035                   | 8,260                                    | 22% |
| Wasatch Fi | ront     | 267,895                  | 78,320                                   | 29% |

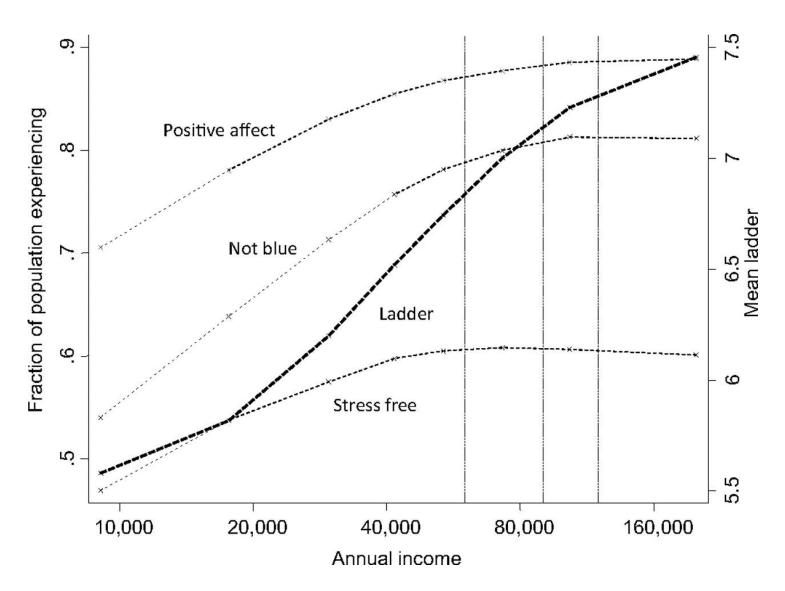
Source: HUD CHAS.

#### Inequality!

# But for Households Above the Median Income Fewer than One in One Hundred Has Severe Cost Burden!



#### Happiness & Income



### \$75,000





### \$75,000



### Project Open

#### **Biological Needs**

- Air Quality
- Housing Stability
- Transportation
- Food Access

#### **Psychological Needs**

- Creativity
- Purpose
- Stress Relief
- Belonging

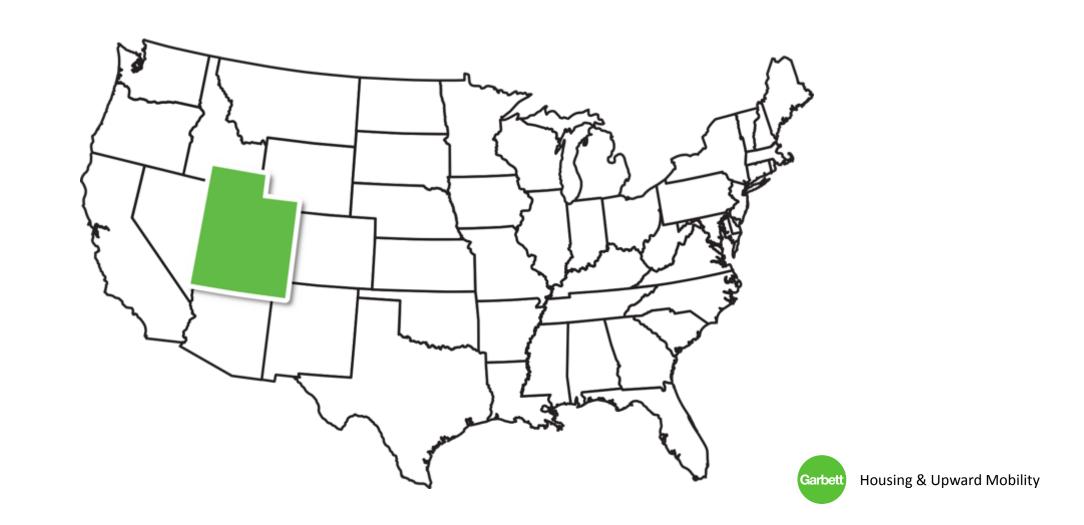






**Housing & Upward Mobility** 

# Utah is the fastest growing state. Projections show our population will double by 2065.



# How does this affect the Utah housing market?

Land Acquisition

Environmental Impact







Construction Costs

#### Land acquisition

Home Affordability

Density

Location









#### Home Affordability



#### Density



#### Location



#### **Environmental Impact**

Reduced Carbon Footprint

Water Conservation

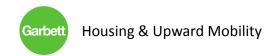


High Performance Homes









#### Reduced Carbon Footprint



#### **Water Conservation**



#### High Performance Homes



#### **Construction Costs**

- Labor/Trades
- Materials
- Land
- Utilities
- Impact Fees











#### **Trade Partners**



#### Materials



#### Land



#### **Utilities**



## Impact Fees



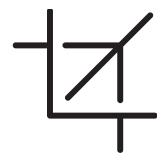
#### **Housing Solutions**

• Immigration Reform

Zoning Ordinance









### **Immigration Reform**



### **Zoning Ordinance**



### NAHB Vocational Training



#### **Our Contribution**

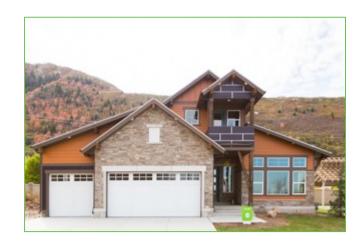












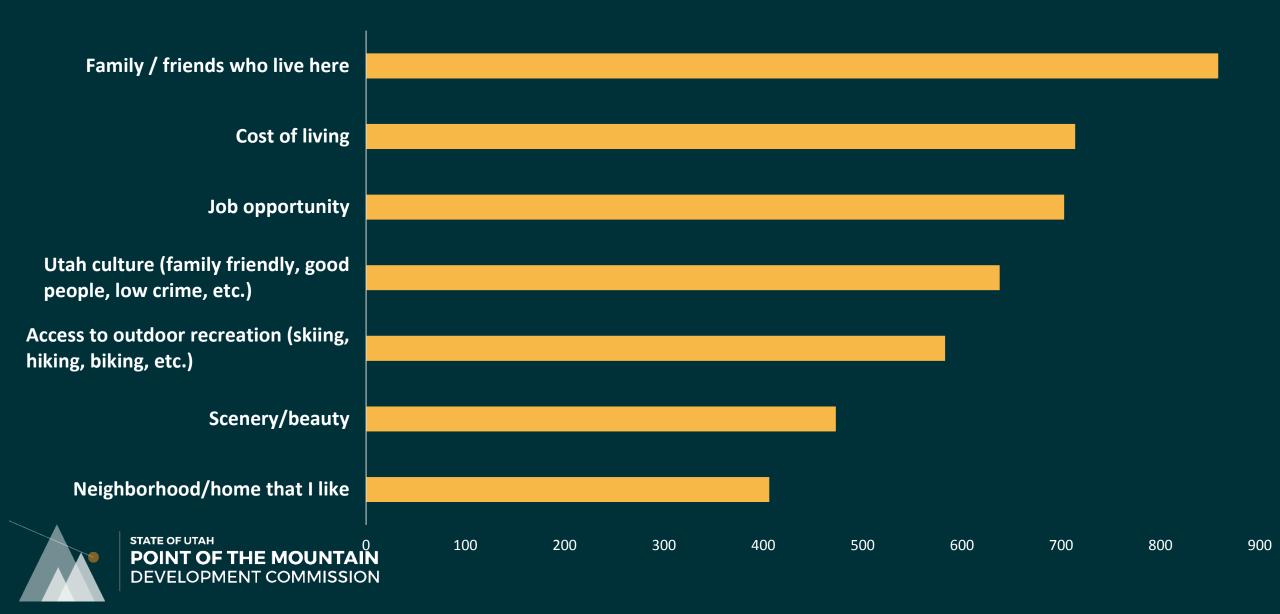


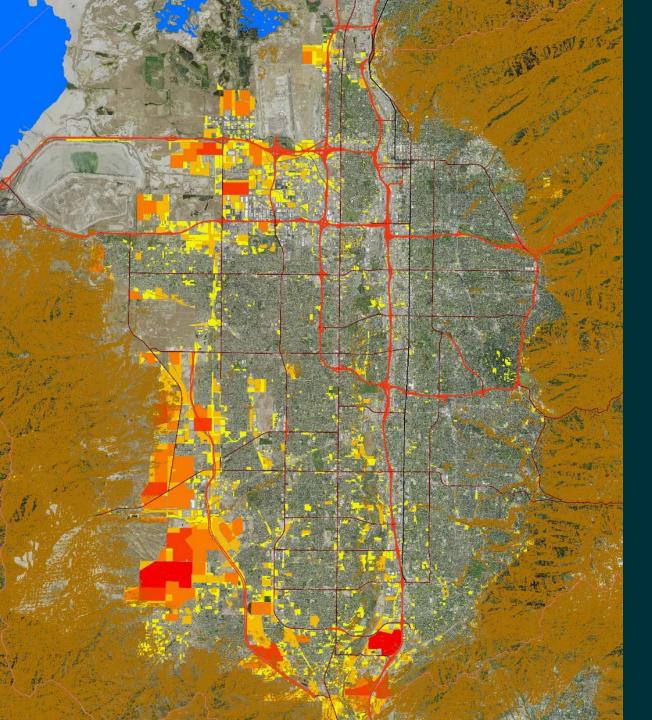
Thank you.





#### Top Reasons You Chose to Move to/Stay in Utah





## Salt Lake County

≈ 40,000 Acres Currently Developable ≈ 15,000 Additional Kennecott Acres

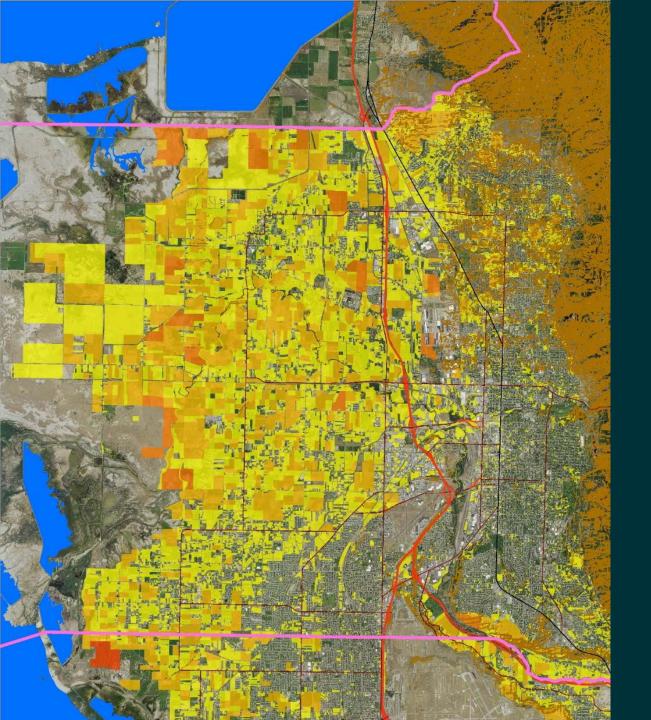




## Davis County

≈ 20,000 Acres Currently Developable

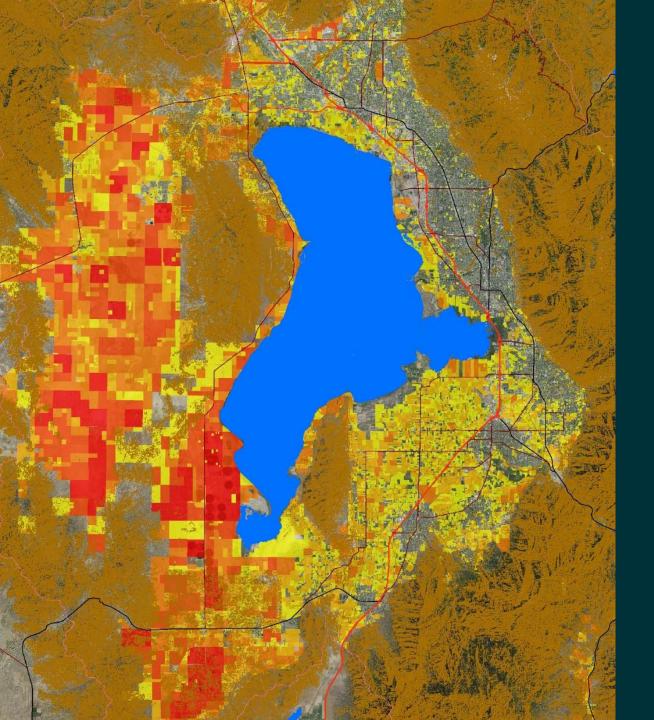




## Weber County

≈ 40,000 Acres Currently Developable



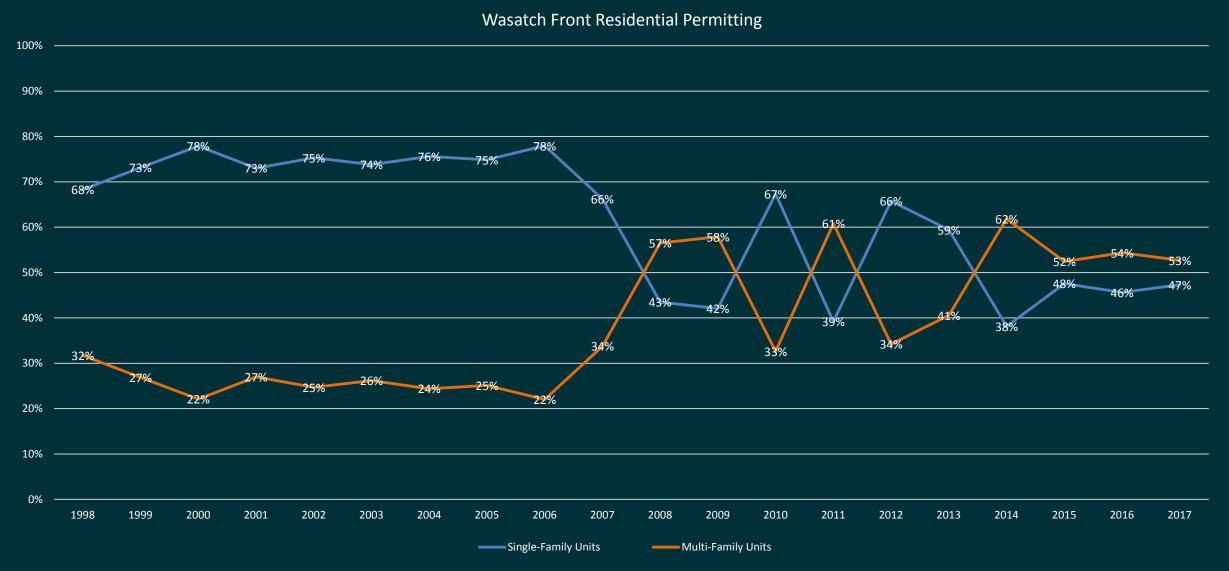


## Utah County

≈ 240,000 Acres Currently Developable

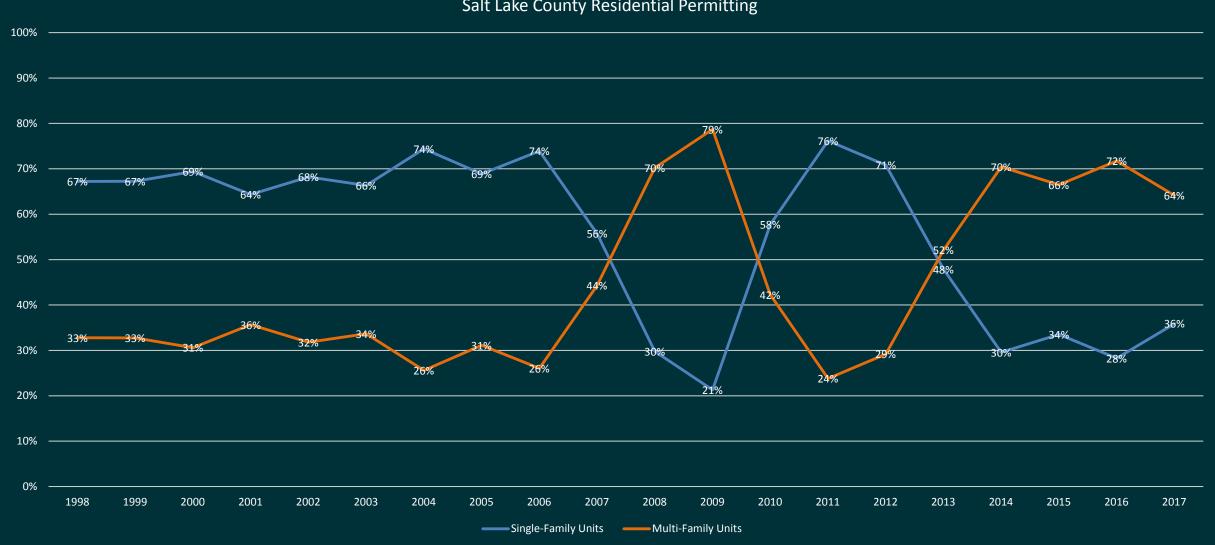


## Permits for single-family units have declined while permits for multi-family units have increased.



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Salt Lake County Residential Permitting



#### **Salt Lake County**

#### Avg. Lot Size by New Home Transactions - Detached



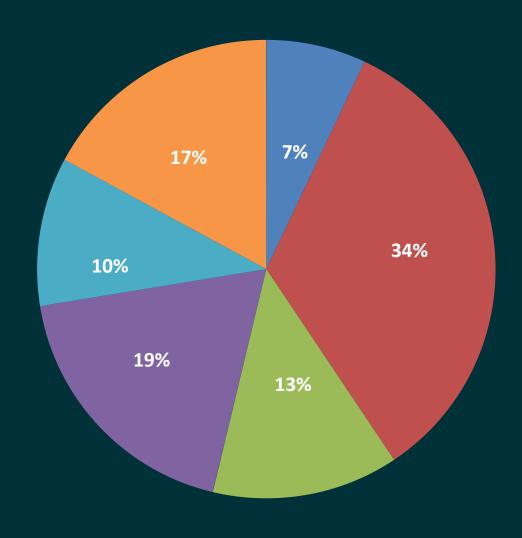




■ Small Town or rural (Examples: Payson, Tooele, Heber City)

■ Low density residential (Examples: Suncrest, Alpine)

- Residential-only suburban (Examples: Rosecrest, the Ranches)
- Walkable suburban (Examples: Daybreak, Vineyard/Geneva)
- Low-density urban (Examples: the Avenues, Bingham Junction)
- Urban and mixed-use (Examples: Downtown SLC, Provo, Sugar House)

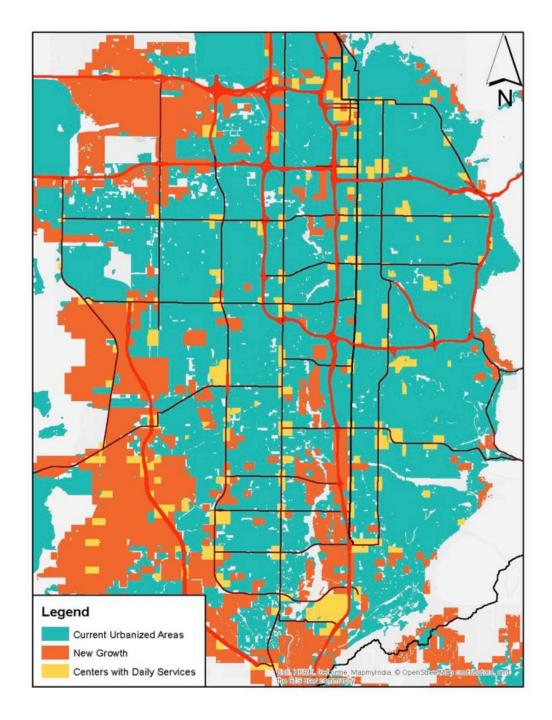


# Ideal Housing Choices: High-Tech Workers



#### The Scenario Utahns Chose









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